

VIETNAM DAILY

June 26, 2023

[Market Commentary]

Retail stocks led the VNIndex rallies while market liquidity increased

[Futures/ETFs]

Futures gained alongside the cash market

[Market Movers]

MWG, TCD

	Index	Chg (%, bp)
Ho Chi Minh	1,132.03	+0.23
VN30	1,131.23	+0.40
VN30 futures	1,123.00	+0.35
Hanoi	231.01	-0.23
HNX30	438.97	-0.03
UPCoM	85.60	-0.13
USD/VND	23,527	+0.01
10-yr govt bond (%)	2.52	-1
Overnight rate (%)	1.01	+6
Oil (WTI, \$)	68.79	-0.53
Gold (LME, \$)	1,932.58	+0.59



Market Commentary

VNIndex 1,132.03P (+0.23%)
Volume (mn shrs) 955.0 (+15.6%)
Value (U\$mn) 866.1 (+12.0%)

HNXIndex 231.01P (-0.23%)
Volume (mn shrs) 114.7 (-17.1%)
Value (U\$mn) 81.6 (-8.6%)

UPCoM 85.60P (-0.13%)
Volume (mn shrs) 60.7 (-36.6%)
Value (U\$mn) 34.3 (-1.1%)

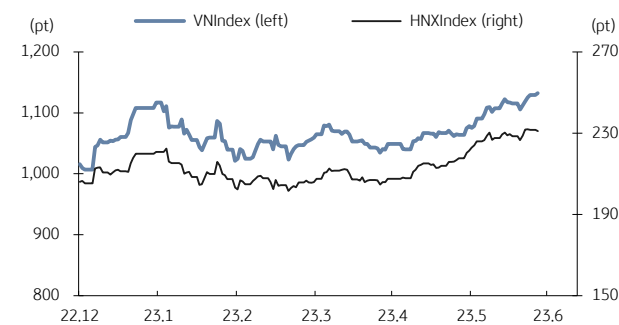
Net foreign buy (U\$mn) -15.2

Retail stocks led the VNIndex rallies while market liquidity increased. Foreign investors were net sellers, focusing on Vinamilk (VNM, +2.2%), Vincom Retail (VRE, -0.6%), and Vietnam Prosperity Bank (VPB, +0.3%).

On the afternoon of June 24, the National Assembly passed a joint resolution of the 5th session of the 15th National Assembly. Accordingly, the National Assembly has agreed to cut the value added tax by 2% until the end of 2023. Retailers like Digiworld (DGW, +4.39%) and Mobileworld (MWG, +3.38%) gained.

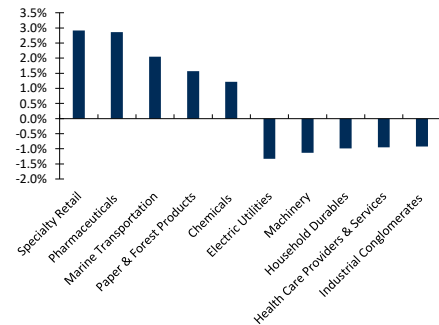
According to the General Department of Customs, the export value of iron and steel products of all kinds in the first period of June decreased by USD299 million or 48.5% MoM. Steel stocks dropped - Hoa Phat Group (HPG, -0.79%) and Pomina Steel (POM, -3.05%).

VN Index & HNX Index



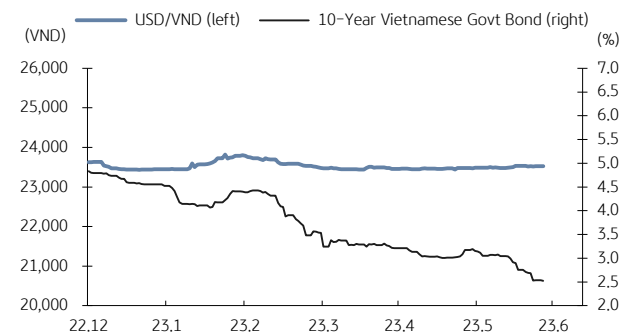
Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



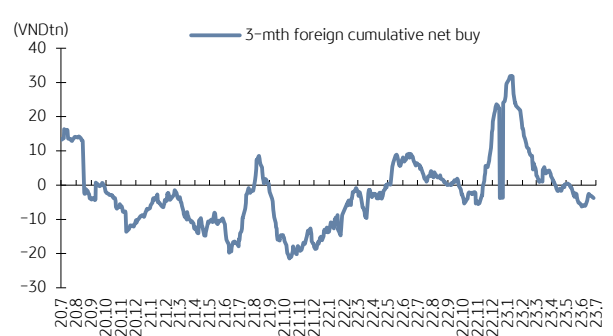
Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

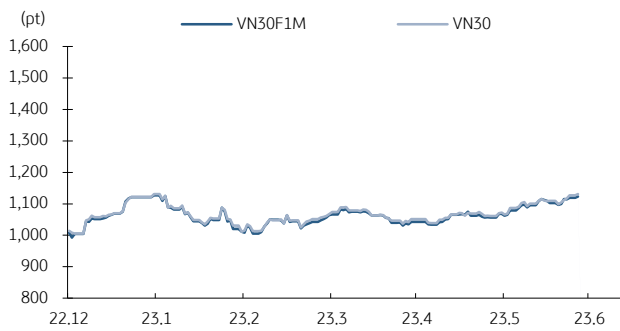
Futures/ETFs

VN30 1,131.23P (+0.40%)
VN30 futures 1,123.0P (+0.35%)
Open 1,118.0P
High 1,124.4P
Low 1,111.7P

Futures gained alongside the cash market. The basis opened at -7.66bps and then fluctuated around -8bps before closing at -8.23bps. Trading volumes did not change much compared to the previous session.

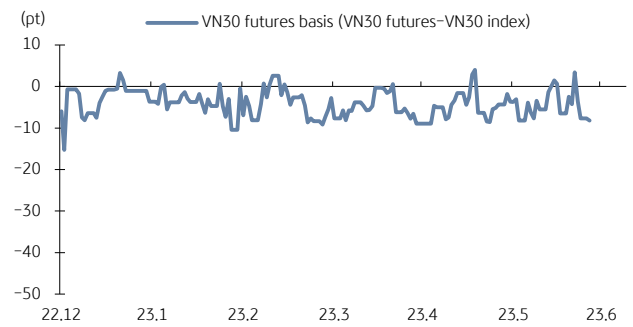
Contracts 218,073 (+1.4%)

VN30 futures & VN30 index



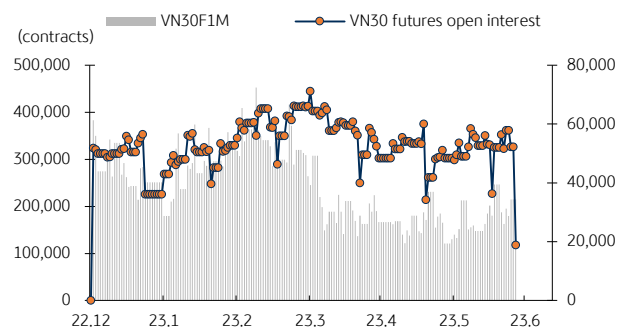
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



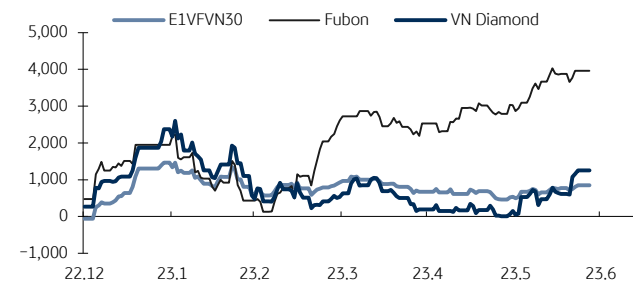
Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

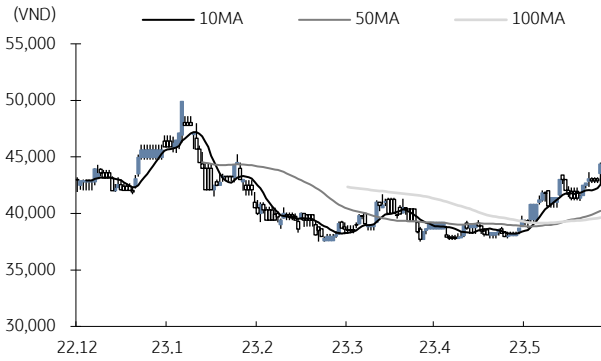
Vietnam ETFs – Changes in Fund Total Asset



Source: FiinPro, KB Securities Vietnam

Market Movers

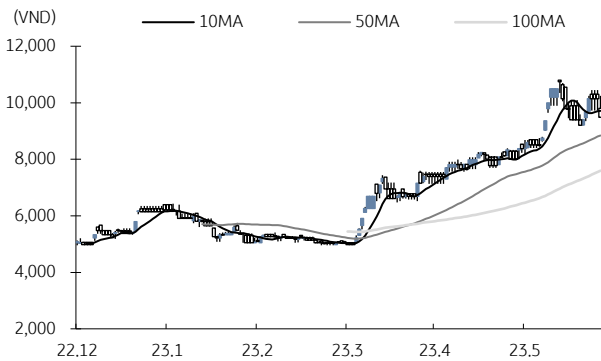
Mobileworld (MWG)



Source: Bloomberg, KB Securities Vietnam

- MWG closed up 3.38% to VND44,350.
- MWG posted VND47,144 billion in revenue in 5M23 (down 21% YoY and equal to 35% of the full year objective). The Gioi Di Dong (TGDD) and Dien May Xanh (DMX) store chains contributed VND35 trillion to total revenue (down 27% YoY) while Bach Hoa Xanh (BHX) added VND11 trillion (up 6% YoY).

TRACODI (TCD)



Source: Bloomberg, KB Securities Vietnam

- TCD closed down 6.5% to VND9,490.
- Management has just approved a plan to borrow from Nam A Commercial Joint Stock Bank (NAB) and An Binh Commercial Joint Stock Bank (ABB) to serve production and business activities in the form of a one-time loan. The loan of VND800 billion from NAB (12-month term) would be secured by assets under the ownership and use of TCD and assets mobilized by a third party. TCD also plans to borrow VND300 billion from ABB (six-month term). The collateral for the loan is a letter of guarantee issued by NAB.

KBSV Model Portfolio

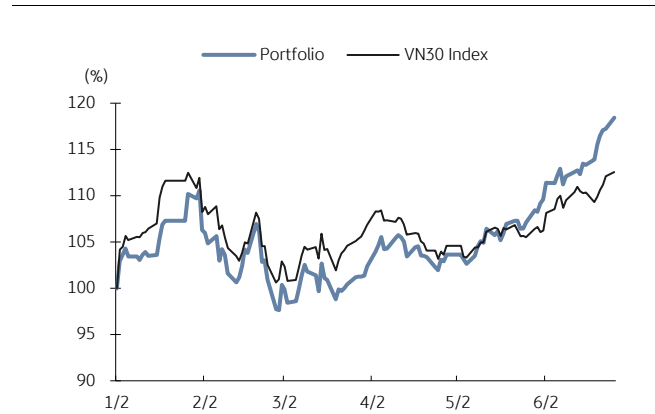
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.40%	1.05%
Cum. return	12.54%	18.44%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 23/06/26	Daily return (%)	Cumulative return (%)	Main investment catalysts
Mobile World (MWG)	19/08/09	44,350	3.4%	14.8%	- Optimizing revenue from DMG & TGDD chains - BHX expects to reach break-even point soon at stores and distribution centers - In the long term, BHX aims to capture 10-15% of the food retail market
SSI Securities (SSI)	23/01/30	25,800	-0.8%	23.2%	- Maintaining the leading position in terms of outstanding margin lending - Benefiting from the decline in interest rate
Phu Nhuan Jewelry (PNJ)	19/03/22	76,400	0.8%	32.9%	- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%) - Strongest customer base to capture lucrative watch segment (5% of sales by 2022E) - Core business activities growing again after the "ERP" incident
Tien Phong Bank (TPB)	21/11/11	18,450	-0.3%	4.8%	- NIM remains stable thanks to cheap mobilized capital - The leading bank in the field of digitalization - The corporate bond risk is expected to abate in 2023
Dabaco Group (DBC)	23/01/30	21,700	3.1%	26.9%	- Pork and chicken price are expected to be on recovery path in 2023 - Animal feed cost decline, in alignment with global commodity price, will improve GPM
FPT Corp (FPT)	18/09/06	85,800	0.8%	253.7%	- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR - Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020E - 20%+ earnings momentum by 2020E
Vietin Bank (CTG)	20/01/31	29,250	0.0%	54.7%	- Building on strong earnings recovery in 2019 & optimistic outlook for 2020 - Growing expectations for capital increase in 2020 to offset loan-growth concerns - Already improved asset quality and benign credit risks for 2020
PV Gas (GAS)	20/12/11	96,000	0.8%	30.8%	- Gain benefit from growing LNG demand - Expectation on global oil price recovery - Attractive valuation
Hoa Phat Group (HPG)	19/12/04	25,200	-0.8%	126.3%	- Steel consumption starts to rebound - Construction steel prices show signs of rising again - Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City Development (KBC)	20/03/09	30,000	3.4%	192.0%	- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19 - Beneficiary of more production facilities from EU companies after EU-Vietnam FTA - Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Minh – Net foreign buys/sells

Ticker	Chg (%)	For. own (%,-1d)	Net buy (VND bn)
VHM	-0.9%	24.6%	35.4
GEX	-0.7%	10.9%	28.1
FRT	1.8%	31.8%	26.3
PNJ	0.8%	48.7%	24.6
HPG	-0.8%	25.1%	21.7

Ticker	Chg (%)	For. own (%,-1d)	Net sell (VND bn)
VNM	2.2%	54.1%	-109.0
VRE	-0.6%	32.9%	-75.1
VPB	0.3%	17.1%	-55.5
VND	-1.8%	23.8%	-49.0
SSI	-0.8%	43.4%	-49.0

Source: FinPro, KB Securities Vietnam

Hanoi – Net foreign buys/sells

Ticker	Chg (%)	For. own (%,-1d)	Net buy (VND bn)
SHS	-0.7%	6.6%	33.5
CEO	-1.2%	4.7%	14.8
PVS	2.5%	20.9%	14.7
IDC	2.1%	1.1%	12.8
TNG	0.0%	17.5%	3.9

Ticker	Chg (%)	For. own (%,-1d)	Net sell (VND bn)
BVS	-0.8%	5.9%	-1.0
NVB	-1.3%	8.5%	-0.8
PGS	-3.4%	0.0%	-0.2
LHC	1.6%	18.6%	-0.1
IVS	-5.1%	71.3%	-0.1

Source: FinPro, KB Securities Vietnam

Sectors – Top 5 best/worst weekly performance

Top 5 best performers	Chg (%)	Key stocks
Metals & Mining	7.9%	HPG, HSG, NKG, KSB
Marine Transportation	7.2%	VSC, VOS, SKG, VTO
Specialty Retail	7.0%	MWG, FRT, CTF, HAX
Chemicals	6.9%	GVR, DGC, DPM, DCM
Automobile Components	6.2%	DRC, CSM, PAC, TNC

Top 5 worst performers	Chg (%)	Key stocks
Commercial Services & Supplies	-1.1%	TLG, ILB, APC, ST8
Industrial Conglomerates	-0.8%	REE, BCG, PET, EVG
Health Care Providers & Services	-0.7%	TNH, JVC, VMD
Hotels, Restaurants & Leisure	-0.5%	AST, VNG, DSN, DAH
Beverages	-0.5%	SAB, BHN, SMB, SCD

Source: Bloomberg, KB Securities Vietnam

Sectors – Top 5 best/worst monthly performance

Top 5 best performers	Chg (%)	Key stocks
Marine Transportation	21.8%	VSC, VOS, SKG, VTO
Building Products	18.2%	VGC, BMP, SHI, DAG
Electrical Equipment	18.1%	GEX, SAM, CAV, RAL
Chemicals	17.7%	GVR, DGC, DPM, DCM
Specialty Retail	17.0%	MWG, FRT, CTF, HAX

Top 5 worst performers	Chg (%)	Key stocks
Passenger Airlines	-2.5%	VJC, HVN
Hotels, Restaurants & Leisure	-2.2%	AST, VNG, DSN, DAH
Beverages	-1.8%	SAB, BHN, SMB, SCD
Automobile Components	-1.0%	DRC, CSM, PAC, TNC
Health Care Providers & Services	-0.9%	TNH, JVC, VMD

Source: Bloomberg, KB Securities Vietnam

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (%-1d)	P/E(X)		EPS CAGR (%)	ROE(%)		P/B(X)		Performance(%)			
							20E	21E		20E	21E	20E	21E	1D	1W	1M	YTD
Real estate	VIC	VINGROUP JSC	97,778	372,067 (16,170)	99,108 (4.2)	22.5	70.4	64.4	14.7	2.5	2.7	1.8	1.7	0.4	0.2	0.4	-3.0
	VHM	VINHOMES JSC	79,385	339,478 (14,753)	95,162 (4.0)	26.6	7.9	7.3	35.9	19.2	17.6	1.4	1.2	-0.9	0.9	0.9	15.6
	VRE	VINCOM RETAIL JS	34,850	79,190 (3,442)	91,820 (3.9)	17.8	15.4	13.8	-7.6	11.0	11.9	1.7	1.6	-0.6	0.6	-3.6	1.5
	NVL	NOVALAND INVESTM	45,853	86,712 (3,768)	517,069 (22.0)	31.3	-	-	6.7	-1.8	-3.4	0.8	0.8	2.8	6.4	15.1	6.4
	KDH	KHANGDIEN HOUSE	28,347	19,167 (833)	79,708 (3.4)	11.6	23.8	17.0	13.7	8.1	11.3	1.8	1.7	-0.6	3.5	5.5	18.7
	DXG	DATXANH GROUP	21,130	12,594 (547)	298,441 (12.7)	13.9	38.5	29.0	-	2.8	3.6	-	-	0.0	9.0	9.3	23.9
Banks	VCB	BANK FOR FOREIGN	79,937	378,305 (16,441)	88,052 (3.7)	6.3	14.2	12.6	11.7	22.3	20.2	2.8	2.3	0.1	-1.7	8.7	25.0
	BID	BANK FOR INVESTM	34,507	174,556 (7,586)	47,542 (2.0)	12.7	12.4	9.2	-5.3	20.3	20.6	1.9	1.6	0.0	2.3	2.1	14.8
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5,925)	152,594 (6.5)	0.0	6.2	5.3	14.3	15.3	15.4	0.9	0.8	1.2	3.7	11.4	28.8
	CTG	VIETNAM JS COMM	28,512	137,021 (5,955)	145,645 (6.2)	1.4	8.6	7.1	50.3	16.0	17.6	1.1	1.0	0.0	2.3	5.2	7.3
	VPB	VIETNAM PROSPERI	15,296	101,381 (4,406)	302,912 (12.9)	0.0	9.8	7.1	18.8	11.6	14.0	1.2	1.0	0.2	4.1	5.7	13.1
	MBB	MILITARYCOMMERC	16,173	73,327 (3,187)	236,832 (10.1)	0.0	4.9	4.2	14.6	22.2	20.7	1.0	0.8	0.0	3.3	9.5	18.1
	HDB	HDBANK	16,320	40,641 (1,766)	45,412 (1.9)	4.2	5.1	4.8	23.3	22.9	20.4	1.1	0.9	0.8	2.5	-3.6	17.9
	STB	SACOMBANK	18,600	33,548 (1,458)	459,116 (19.5)	14.0	7.9	4.6	26.5	18.9	24.8	1.2	1.0	-2.3	3.0	8.8	31.6
	TPB	TIEN PHONG COMME	14,821	28,732 (1,249)	143,193 (6.1)	0.0	4.9	4.3	37.4	20.0	19.6	1.0	0.8	-0.3	0.8	8.6	22.0
	EIB	VIETNAM EXPORT-I	15,417	22,745 (988)	175,723 (7.5)	0.2	-	-	27.3	-	-	-	-	0.0	2.9	7.9	-9.4
Insurance	BVH	BAOVIET HOLDING	61,900	45,950 (1,997)	40,775 (1.7)	21.0	16.3	14.6	15.8	10.1	10.6	1.6	1.5	0.3	3.5	3.9	-2.9
	BMI	BAOMINH INSURANC	22,250	2,439 (106)	6,352 (0.3)	14.2	-	-	9.1	13.7	-	-	-	0.8	2.5	3.2	13.7
Securities	SSI	SSI SECURITIES C	20,676	19,947 (867)	513,655 (21.9)	55.4	21.3	17.3	-3.2	8.3	10.2	-	-	-0.8	-2.3	14.4	45.8
	VCI	VIETCAP	21,154	9,108 (396)	187,250 (8.0)	71.9	-	-	-4.0	-	-	-	-	0.0	2.3	10.3	61.3
	HCM	HOCHI MINH CITY	22,265	8,907 (387)	192,989 (8.2)	52.4	-	-	-19.0	-	-	-	-	-0.7	5.2	8.0	42.5
	VND	VNDIRECT SECURIT	6,983	5,734 (249)	702,181 (29.9)	27.2	-	-	36.3	-	-	-	-	-1.8	0.8	21.3	43.3
Consumer staples	VNM	VIETNAM DAIRYP	109,000	227,805 (9,900)	288,032 (12.3)	42.1	16.6	15.3	4.0	29.0	31.2	4.5	4.4	2.2	7.3	5.2	-7.2
	SAB	SAIGON BEER ALCO	192,500	123,447 (5,365)	21,639 (0.9)	36.9	21.1	19.0	7.3	21.6	22.2	3.9	4.1	-0.3	-0.5	0.3	-6.5
	MSN	MASANGROUP CORP	79,250	111,712 (4,855)	104,159 (4.4)	16.5	33.0	16.5	-51.9	8.0	12.9	3.9	3.0	0.5	4.3	7.9	-16.5
	HNG	HOANGANH GIA LA	12,450	13,801 (600)	16,810 (0.7)	48.8	-	-	-	-	-	-	-	-0.3	0.5	1.6	-7.0
Industrials (transport)	VJC	VIETJET AVIATION	131,800	69,042 (3,001)	69,511 (3.0)	11.0	81.9	44.5	-88.5	5.9	11.2	-	-	0.1	-0.8	-3.4	-13.4
	GMD	GEMADEPT CORP	33,100	9,976 (434)	41,586 (1.8)	10.8	11.5	17.0	-57.0	23.3	11.8	1.8	1.7	-0.4	4.6	5.8	15.6
	CII	HOCHI MINH CITY	22,600	5,398 (235)	201,741 (8.6)	38.4	15.2	12.4	65.7	2.4	3.8	0.9	0.9	0.8	9.8	9.8	47.3
Industrials (capital goods)	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	#N/A (#N/A)	46.4	-	-	-92.4	-	-	-	-	-	-	-	-
	GEX	GELEXGROUP JSC	15,802	10,411 (452)	444,286 (18.9)	37.7	-	-	-14.4	-	-	-	-	-0.7	10.2	36.3	64.9
	CTD	COTECCONS CONSTR	73,200	5,438 (236)	43,527 (1.9)	3.6	25.3	21.3	-52.4	2.5	2.8	-	-	-1.7	7.2	7.5	109.1
	REE	REE	45,066	18,419 (800)	57,696 (2.5)	0.0	11.0	10.5	-4.5	15.9	15.3	1.5	1.4	-0.6	-1.3	1.6	0.5

Source: Bloomberg, KB Securities Vietnam

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (%, -1d)	P/E (X)		EPS CAGR (%)	ROE (%)		P/B (X)		Performance (%)			
							20E	21E		20E	21E	20E	21E	1D	1W	1M	YTD
Utilities	GAS	PETROVIETNAM GAS	90,100	172,447 (7,494)	59,753 (2.5)	46.1	15.9	15.8	-17.5	19.0	18.2	2.9	2.8	0.8	0.8	2.5	-5.4
	NT2	PETROVIETNAM NHO	22,850	6,578 (286)	19,731 (0.8)	31.4	12.6	10.7	-10.5	14.4	19.8	2.0	2.0	0.0	1.4	-2.9	10.7
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	5,194 (0.2)	34.1	14.8	6.0	-5.1	6.9	15.7	-	-	-1.8	0.3	4.2	26.5
Materials	HPG	HOA PHAT GRP JSC	24,986	145,287 (6,314)	538,720 (22.9)	18.0	17.0	11.5	21.9	9.2	11.7	1.4	1.3	-0.8	7.9	19.4	40.0
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	95,382 (4.1)	36.5	9.2	10.4	-0.5	11.9	11.0	0.9	1.0	2.2	7.3	11.4	-18.3
	DCM	PETROCA MAU FER	13,650	7,226 (314)	115,132 (4.9)	46.5	12.1	8.9	-4.5	10.8	15.5	1.4	1.3	1.1	6.3	14.0	1.5
	HSG	HOA SEN GROUP	18,314	11,063 (481)	305,522 (13.0)	38.9	-	14.4	67.9	-0.7	6.7	0.9	0.8	0.6	7.4	10.4	46.8
	AAA	ANPHAT BIOPLAST	12,864	3,138 (136)	67,883 (2.9)	97.2	15.5	13.2	17.2	6.2	7.2	-	-	-1.3	1.4	0.9	61.1
Energy	PLX	VIETNAM NATIONAL	56,100	68,375 (2,972)	28,311 (1.2)	4.6	15.0	13.0	-51.0	12.9	13.4	1.9	1.7	0.1	0.9	-0.3	18.5
	PVD	PETROVIETNAM DRI	17,727	9,854 (428)	137,673 (5.9)	39.9	19.6	13.1	-11.9	5.1	7.7	0.9	0.9	1.4	2.1	2.7	37.3
	PVT	PETROVIET TRANSP	17,900	5,793 (252)	63,325 (2.7)	35.9	7.6	6.6	2.2	14.8	15.0	1.0	0.9	0.5	2.2	1.7	-3.0
Consumer discretionary	MWG	MOBILEWORLD INV	46,500	65,024 (2,826)	162,640 (6.9)	0.0	23.7	13.1	14.4	10.7	17.4	2.6	2.3	3.4	6.9	16.1	3.4
	PNJ	PHU NHUAN JEWELR	65,625	19,895 (865)	54,114 (2.3)	0.0	14.4	11.7	2.4	20.3	21.9	2.6	2.2	0.8	5.7	6.1	-15.0
	YEG	YEAH1 GROUP CORP	40,300	1,261 (055)	1,914 (0.1)	70.6	-	-	-	-	-	-	-	0.4	-2.1	17.2	56.6
	FRT	FPT DIGITAL RETA	16,348	2,227 (097)	67,525 (2.9)	30.3	53.6	22.2	-75.2	-	14.1	4.1	3.3	1.8	9.9	26.0	15.0
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	35,515 (1.5)	34.6	11.0	11.0	41.2	17.6	15.8	1.8	1.6	1.2	3.9	3.7	21.1
Healthcare	DHG	DHG PHARMACEUTIC	100,300	13,114 (570)	5,825 (0.2)	45.4	13.6	12.6	10.7	25.6	24.6	3.4	2.9	4.3	4.0	15.2	51.9
	PME	PYMEPHARCO JSC	80,200	6,016 (261)	#N/A (#N/A)	11.7	-	-	1.6	-	-	-	-	-	-	-	-
IT	FPT	FPT CORP	56,667	61,301 (2,664)	76,110 (3.2)	0.0	15.8	13.1	15.5	27.5	27.9	3.9	3.3	0.8	1.3	3.2	11.6

Source: Bloomberg, KB Securities Vietnam

Nguyen Xuan Binh – Head of Research
binhnx@kbsec.com.vn

Equity

Banks, Insurance & Securities

Nguyen Anh Tung – Manager
tungna@kbsec.com.vn

Pham Phuong Linh – Analyst
linhpp@kbsec.com.vn

Real Estate, Construction & Materials

Pham Hoang Bao Nga – Senior Analyst
ngaphb@kbsec.com.vn

Nguyen Duong Nguyen – Analyst
nguyennd1@kbsec.com.vn

Retails & Consumers

Nguyen Truong Giang – Analyst
giangnt1@kbsec.com.vn

Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh – Analyst
anhntn@kbsec.com.vn

Information Technology, Utilities

Nguyen Dinh Thuan – Analyst
thuannd@kbsec.com.vn

Oil & Gas, Chemicals

Pham Minh Hieu – Analyst
hieupm@kbsec.com.vn

Research Division
research@kbsec.com.vn

Macro/Strategy

Tran Duc Anh – Head of Macro & Strategy
anhtd@kbsec.com.vn

Macroeconomics & Banks

Ho Duc Thanh – Analyst
thanhdh@kbsec.com.vn

Vu Thu Uyen – Analyst
uyenvt@kbsec.com.vn

Strategy, Investment Themes

Thai Huu Cong – Analyst
congth@kbsec.com.vn

Nghiem Sy Tien – Analyst
tienss@kbsec.com.vn

Support team

Nguyen Cam Tho – Assistant
thonc@kbsec.com.vn

Nguyen Thi Huong – Assistant
huongnt3@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels 16&17, Tower 2, Capital Place, 29 Lieu Giai Street, Ba Dinh District, Hanoi, Vietnam

Tel: (+84) 24 7303 5333 – Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam

Tel: (+84) 24 7305 3335 – Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam

Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam

Tel: (+84) 28 7306 3338 – Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 – Ext: 2656

Private Customer Care Center: (+84) 24 7303 5333 – Ext: 2276

Email: ccc@kbsec.com.vn

Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

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